

## **Announcement on our plant completion in Indonesia**

We are pleased to announce that Kyokuto Kaihatsu Kogyo Co., Ltd. (Head Office: 6-1-45, Koshienguchi, Nishinomiya-shi, Hyogo, Japan; Representative Director, President, COO: Kazuya Takahashi; Description of Business: Special Purpose Vehicle Division, Environmental Equipment and System Division, Parking Division etc.), has completed construction of a new plant in Indonesia.

In the presence of Mr. Soebronto Laras, Chairman of Indomobil group, our joint venture partner, which is a public-listed company under a major conglomerate in Indonesia called Salim and Mr. Jusak Kertowidjojo, President Director of that, the opening ceremony was held actively on February 13, 2014 with attendance of approximately 270 guests such as government executives, presidents and executives from local corporations of truck manufacturers including HINO Motors Ltd. and ISUZU Motors Ltd., and we got comments from Mr. Dr. Ir. Budi Darmadi, the Directorate General of High Technology-Based Industries Ministry of Industry Republic of Indonesia and Mr. H. Dedi Mulyadi, Governor of Purwakarta, that they are extremely expecting job developments and our contribution for infrastructure developments in Indonesia by the inauguration of this new plant.

Our plant in Indonesia is the third overseas manufacturing base of Kyokuto Kaihatsu group, following Kunshan Plant in China and the one in India, and is a joint venture company with Indomobil Group. We are going to manufacture special purpose vehicles for transportation and constructions, such as dump trucks and concrete mixer trucks, which are expected to be in great demands in the future for coal transportation and infrastructure improvement in Indonesia, where its economy is rapidly growing.

Also, PT. Kyokuto Indomobil Manufacturing Indonesia has already received many orders, and is going to expand sales in Indonesia through our joint venture sales company launched at the same time.

We, Kyokuto Kaihatsu group, will continue to invest actively our management resources in overseas business developments and make concerted efforts to expand our business performance.

### 1. Overview of our plant in Indonesia (Joint venture manufacturing company)

- 1) Corporate name: PT. Kyokuto Indomobil Manufacturing Indonesia
- 2) Location: Kawasan Industri Kota Bukit Indah, Blok D III No.1,  
Purwakarta – Jawa Barat, 41181, Indonesia  
(In Kota Bukit Indah Industrial Park (80km east of Jakarta))
- 3) Description of business: Manufacturing of dump trucks and concrete mixer trucks

- 4) Capital amount: 11 million USD
- 5) Establishment: September 21, 2012
- 6) Shareholder composition: Kyokuto Kaihatsu Kogyo Co., Ltd. (51%)  
Indomobil Group PT. IMG SEJAHTERA LANGGENG (49%)
- 7) Representative Director: Katsumi Toguchi
- 8) Area of plant (plot): Approximately 20,000m<sup>2</sup>
- 9) Area of plant (building): Approximately 9,000m<sup>2</sup>



<<Full view of our Plant>>

[Reference] Overview of our joint venture sales company.

- 1) Corporate name: PT. Kyokuto Indomobil Distributor Indonesia
- 2) Location: 4<sup>th</sup> Floor, Wisma Indomobil I, Jalan Letjen MT Haryono Kav. 8, Jakarta 13330, Indonesia
- 3) Description of business: Sales and after sales service of dump trucks and concrete mixer trucks
- 4) Capital amount: 1.4 million USD
- 5) Establishment: November 20, 2012
- 6) Shareholder composition: Kyokuto Kaihatsu Kogyo Co., Ltd. (49%)  
Indomobil group PT. IMG SEJAHTERA LANGGENG (51%)
- 7) Representative Director: Bambang Prijono

2. Performance plan (for the fiscal year ended December 31, 2016) as a total of the joint venture manufacturing company and the joint venture sales company.

Sales amount: 240 billion rupiah (2,064 million JPY)

\*Calculated by an exchange rate of 1 rupiah = 0.0086 JPY

Sales quantity: Dump truck 1,200units  
Concrete mixer truck 480units

Manpower: 100

3. Overview of the joint venture partner

- 1) Corporate name: PT. INDOMOBIL SUKSES INTERNASIONAL Tbk.
- 2) Location: 6<sup>th</sup> Floor, Wisma Indomobil I, Jalan Letjen MT Haryono Kav. 8, Jakarta 13330, Indonesia
- 3) Representative Director: Jusak Kertowidjojo
- 4) Description of business: Manufacturing and sales of passenger cars and trucks
- 5) Group manpower: Approximately 6,000

(Overview of the party to the joint venture agreement)

- 1) Corporate name: PT. IMG SEJAHTERA LANGGENG
- 2) Location: 6<sup>th</sup> Floor, Wisma Indomobil I, Jalan Letjen MT Haryono Kav. 8, Jakarta 13330, Indonesia
- 3) Representative Director: Jusak Kertowidjojo
- 4) Description of business: PT. IMG SEJAHTERA LANGGENG is a subsidiary of Indomobil, and it makes investments according to the business policy of Indomobil.

<<Photos of the Opening Ceremony>>



[Ribbon-cutting]

(From the left)

- Mr. Harumi Sugimoto, Director, Executive Officer, SPV Division Director, Kyokuto Kaihatsu Kogyo Co., Ltd.
- Mr. Kazuya Takahashi, Representative Director, President, COO, Kyokuto Kaihatsu Kogyo Co., Ltd.
- Mr. Jusak Kertowidjojo, President Director, PT. Indomobil Sukses Internasional Tbk.
- Mr. Dr. Ir. Budi Darmadi, the Directorate General of High Technology-Based Industries Ministry of Industry Republic of Indonesia.
- Mr. Takaaki Fudetani, Representative Director, Chairman, CEO, Kyokuto Kaihatsu Kogyo Co., Ltd.
- Mr. Soebronto Laras, Chairman of PT. Indomobil Sukses Internasional Tbk.
- Mr. Katsumi Toguchi, President Director, PT. Kyokuto Indomobil Manufacturing Indonesia.
- Mr. Takeo Norimitsu, Executive Officer, Oversea Business Development Division General Manager, Kyokuto Kaihatsu Kogyo Co., Ltd.



<<The photos of Indomobil group and Kyokuto Kaihatsu group executives with Mr. Dr. Ir. Budi Darmadi, the Directorate General of High Technology-Based Industries Ministry of Industry Republic of Indonesia and Mr. H. Dedi Mulyadi, Governor of Purwakarta (centre of the photo) after the stone signing. >>





<<The photo of exhibiting our products to be manufactured and distributed by our plant and our joint venture company>>



[Dump truck]



[Concrete mixer truck]